



**NPI was founded as the Great Lakes Alliance In February 1996** by ten Area Agencies on Aging from five states. Today, the NPI's shareholders include the IN Association of Home & Hospice Care, National Indian Council on Aging, and others.

The NPI is operates as a group purchasing organization and provides added value programs for non-profit associations. The NPI's Primary Mission is to find or to develop quality programs that will assist its Corporate and Community Partners to *"keep mom and dad independent and safe, in their chosen place of residence, for as long as possible."*

**Participation in NPI is free.** NPI earns its money by helping its Community Partners to save money and to make money as an NPI Certified Provider.

**NPI depends on you to initiate contact.** There are currently over 8,000 organizations in NPI. NPI keeps its Community Partners updated through its website, fax, and emails. The NPI has over 40 vendors representing 1000s of products and services. All of the NPI's vendors, products, and services are accessed via its website: [www.mynpi.org](http://www.mynpi.org).

I look forward to working with you,

Kenneth S. Lee, FACHE  
President

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**NATIONAL PARTNERS INCORPORATED**



**Solutions and Savings Through  
National Alliances**

**Product/Service  
Information**

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THIS BROCHURE OUTLINES THE NPI'S MAIN PROGRAM CATEGORIES. PLEASE VISIT [WWW.MYNPI.ORG](http://WWW.MYNPI.ORG) TO LEARN ABOUT THE DETAILS.

### WIRELESS HOME BASED EMERGENCY RESPONSE AND MONITORING SYSTEMS

Only NPI can offer you the opportunity to provide ADT Companion Services or the Linear 2400A PERS with no binding agreements, no inventory expenses, no billing or collection responsibilities, and simply no risk! Download the Revenue Opportunity Brochure from the NPI website.



### OFFICE SUPPLIES, PROMOTIONAL ITEMS, AND OFFICE FURNITURE

The NPI Customer Fulfillment Center, Warehouse Direct was established in 1901. WHD has 41 distribution centers stocking over 26,000 office items and over 600,000 promotional products. Some facts:



- Orders placed by noon will be delivered the next day
  - A \$25.00 Gift Certificate just to try the program
  - 1% rebate on all purchases
- Contact Craig Marshak or Sabina Schultz:  
Phone: 1-888-600-8184

### CONSULTING SERVICES



Lee Management Services provides NPI with administrative and back office support. The LMS Alliance delivers consulting, management, and project leadership services to nearly 100 health care and social service organizations each year. The LMS Alliance consults, nationally and regionally, on strategy, business development, marketing, facility planning, cardiac care, financial auditing and accounting, quality assurance, staffing, physician and executive placement, executive coaching, psychiatric services, telecommunication, and governance. LMS clients include hospitals, home health agencies, social service agencies, and other organizations.

### COMPUTERS & ELECTRONICS

NPI offers weekly specials from Fujitsu, Office-Tech-Office Depot, TigerDirect, Toshiba Direct.



### TRAVEL



NPI Travel Programs are updated weekly to get you the best price. Avis, and Enterprise are currently NPI Travel Partners.



NPI offers over 100 shelf stable meal menus that are grouped into four Menu Groups: NPI SELECT Classic Menus, Multi-Day Menus, Kosher Menus, or Low Sugar/Low Salt Menus. Many menus fall within 1/3 RDA parameters. Order any quantity of NPI Shelf Stable meals using the on-site automated shopping cart.

### MANY MORE QUALITY BUSINESS PARTNERS

Please review their offerings at [www.mynpi.org](http://www.mynpi.org).



ASSOCIATION INSURANCE COOPERATIVE  
The Future of Group Insurance



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